

# Soli Real Estate

## Market Data Retrieval-December 2013

	December 2013			December 2012		
Property Type Summary	Active	Escrow	Sold	Active	Escrow	Sold
Condominiums	57	14	13	69	22	21
PUD's-Free Standing Condos	19	3	5	26	8	3
Single Family Residences	104	21	14	116	29	17
Investment Properties	0	0	1	5	0	0

	% Difference 2013-2012		
Property Type Summary	Active	Escrow	Sold
Condominiums	-21%	-57%	-62%
PUD's-Free Standing Condos	-37%	-167%	40%
Single Family Residences	-12%	-38%	-21%
Investment Properties	0%	0%	-100%

### Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
7	5	Under 400K	6	6	1	28	5
1	2	\$400-600K	1	6	1	11	2
1	1	\$600K-\$1 Million	1	0	0	8	8
0	0	Over \$1 Million	1	1	0	10	10
<b>9</b>	<b>8</b>	<b>Totals</b>	<b>9</b>	<b>13</b>	<b>2</b>	<b>Average</b>	<b>6</b>

### PUD's-Freestanding Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	2	Under \$500K	1	3	0	7	2
0	1	\$500K-\$1 Million	0	0	1	6	6
1	0	Over \$1 Million	0	2	0	6	3
<b>1</b>	<b>3</b>	<b>Totals</b>	<b>1</b>	<b>5</b>	<b>1</b>	<b>Average</b>	<b>4</b>

### Single Family Residences

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
1	1	Under \$500K	0	1	1	1	1
1	2	\$500K-\$1 Million	8	6	6	37	6
3	1	\$1-\$1.5 Million	4	3	3	16	5
0	1	\$1.5-\$2 Million	0	2	2	12	6
0	0	\$2-5 Million	0	1	1	23	23
1	0	Over \$5 Million	1	0	0	15	15
<b>6</b>	<b>5</b>	<b>Totals</b>	<b>13</b>	<b>13</b>	<b>13</b>	<b>Average</b>	<b>9</b>

### Investment Properties

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	0	Under \$500K	0	0	0	0	0
0	0	\$500K-\$1 Million	0	1	0	0	0
0	0	Over \$1 Million	0	0	0	0	0
<b>0</b>	<b>0</b>	<b>Totals</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>Average</b>	<b>0</b>

# Market Data Percentages-December 2013

December 2013			
Property Type Summary	Active	Escrow	Sold
Condominiums	57	14	13
PUD's-Free Standing Condos	19	3	5
Single Family Residences	104	21	14
Investment Properties	0	0	1

November 2013		
Active	Escrow	Sold
63	18	12
22	5	2
129	19	6
0	1	0

% Difference December 2013 vs. November 2013		
Active	Escrow	Sold
-11%	-29%	8%
-16%	-67%	60%
-24%	10%	57%
0%	0%	100%

December 2013			
Property Type Summary	Active	Escrow	Sold
Condominiums	57	14	13
PUD's-Free Standing Condos	19	3	5
Single Family Residences	104	21	14
Investment Properties	0	0	1

December 2012		
Active	Escrow	Sold
69	22	21
26	8	3
116	29	17
5	0	0

% Difference 2013 vs. 2012		
Active	Escrow	Sold
-21%	-57%	-62%
-37%	-167%	40%
-12%	-38%	-21%
0%	0%	100%

Year To Date			
Property Type Summary	Sold 2013	Sold 2012	% Diff
Condominiums	185	157	15%
PUD's-Free Standing Condos	53	26	51%
Single Family Residences	204	151	26%
Investment Properties	5	2	0%