

Soli Real Estate

Market Data Retrieval-September 2013

Property Type Summary	September 2013			September 2012		
	Active	Escrow	Sold	Active	Escrow	Sold
Condominiums	68	32	19	117	21	19
PUD's-Free Standing Condos	22	5	3	37	12	4
Single Family Residences	165	22	12	165	4	12
Investment Properties	2	0	0	2	1	0

Property Type Summary	% Difference 2013-2012		
	Active	Escrow	Sold
Condominiums	-72%	34%	0%
PUD's-Free Standing Condos	-68%	-140%	-33%
Single Family Residences	0%	82%	0%
Investment Properties	0%	0%	100%

Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
3	2	Under 400K	18	9	5	30	3
4	3	\$400-600K	10	4	0	18	5
1	1	\$600K-\$1 Million	2	4	0	11	3
1	0	Over \$1 Million	2	2	0	6	3
9	6	Totals	32	19	5	Average	3

PUD's-Freestanding Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	0	Under \$500K	0	0	1	8	8
1	0	\$500K-\$1 Million	1	2	1	10	5
1	0	Over \$1 Million	0	1	0	4	4
2	0	Totals	1	3	2	Average	6

Single Family Residences

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	0	Under \$500K	2	0	0	1	1
7	5	\$500K-\$1 Million	13	8	4	64	8
1	3	\$1-\$1.5 Million	3	1	1	32	32
2	4	\$1.5-\$2 Million	0	1	1	23	23
3	1	\$2-5 Million	1	1	1	31	31
0	0	Over \$5 Million	2	1	0	15	15
13	13	Totals	21	12	7	Average	18

Investment Properties

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	0	Under \$500K	0	0	0	0	0
0	0	\$500K-\$1 Million	0	0	0	2	2
0	0	Over \$1 Million	0	0	0	0	0
0	0	Totals	0	0	0	Average	1

Market Data Percentages-September 2013

September 2013

Property Type Summary	Active	Escrow	Sold
Condominiums	68	32	19
PUD's-Free Standing Condos	22	5	3
Single Family Residences	165	22	12
Investment Properties	2	0	0

August 2013

Active	Escrow	Sold
75	37	18
25	5	10
171	19	23
1	1	0

% Difference September 2013 vs. August 2013

Active	Escrow	Sold
-10%	-16%	5%
-14%	0%	-233%
-4%	14%	-92%
50%	0%	0%

September 2013

Property Type Summary	Active	Escrow	Sold
Condominiums	68	32	19
PUD's-Free Standing Condos	22	5	3
Single Family Residences	165	22	12
Investment Properties	2	0	0

September 2012

Active	Escrow	Sold
117	21	19
37	12	4
165	4	12
2	1	0

% Difference 2013 vs. 2012

Active	Escrow	Sold
-72%	34%	0%
-68%	-140%	-33%
0%	82%	0%
0%	0%	0%

Year To Date

Property Type Summary	Sold 2013	Sold 2012	% Diff
Condominiums	137	103	25%
PUD's-Free Standing Condos	43	26	40%
Single Family Residences	167	108	35%
Investment Properties	4	1	0%