

Soli Real Estate

Market Data Retrieval-August 2013

Property Type Summary	August 2013			August 2012		
	Active	Escrow	Sold	Active	Escrow	Sold
Condominiums	75	37	18	114	31	18
PUD's-Free Standing Condos	25	5	10	40	10	4
Single Family Residences	171	19	23	182	28	16
Investment Properties	1	1	0	5	1	0

Property Type Summary	% Difference 2013-2012		
	Active	Escrow	Sold
Condominiums	-52%	16%	0%
PUD's-Free Standing Condos	-60%	-100%	60%
Single Family Residences	-6%	-47%	30%
Investment Properties	-400%	0%	100%

Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
14	11	Under 400K	13	8	5	35	4
10	4	\$400-600K	5	4	0	25	6
3	6	\$600K-\$1 Million	6	2	1	11	6
3	0	Over \$1 Million	2	4	2	5	1
30	21	Totals	26	18	8	Average	4

PUD's-Freestanding Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	4	Under \$500K	0	5	0	9	2
3	1	\$500K-\$1 Million	3	4	1	12	3
1	0	Over \$1 Million	1	1	0	4	4
4	5	Totals	4	10	1	Average	3

Single Family Residences

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
2	0	Under \$500K	2	2	1	1	1
4	20	\$500K-\$1 Million	13	10	2	66	7
2	8	\$1-\$1.5 Million	3	5	2	34	7
3	6	\$1.5-\$2 Million	0	1	0	22	22
1	3	\$2-5 Million	2	4	4	30	8
1	4	Over \$5 Million	0	1	0	20	20
13	41	Totals	20	23	9	Average	11

Investment Properties

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	0	Under \$500K	0	0	0	0	0
0	1	\$500K-\$1 Million	1	0	0	1	1
0	0	Over \$1 Million	0	0	0	0	0
0	1	Totals	1	0	0	Average	0

Market Data Percentages-August 2013

August 2013			
Property Type Summary	Active	Escrow	Sold
Condominiums	75	37	18
PUD's-Free Standing Condos	25	5	10
Single Family Residences	171	19	23
Investment Properties	1	1	0

July 2013		
Active	Escrow	Sold
80	28	18
26	11	7
173	30	19
1	1	2

% Difference August 2013 vs. July 2013		
Active	Escrow	Sold
-7%	24%	0%
-4%	-120%	30%
-1%	-58%	17%
0%	0%	0%

August 2013			
Property Type Summary	Active	Escrow	Sold
Condominiums	75	37	18
PUD's-Free Standing Condos	25	5	10
Single Family Residences	171	19	23
Investment Properties	1	1	0

August 2012		
Active	Escrow	Sold
114	31	18
40	10	4
182	28	16
5	1	0

% Difference 2013 vs. 2012		
Active	Escrow	Sold
-52%	16%	0%
-60%	-100%	60%
-6%	-47%	30%
-400%	0%	0%

Year To Date		Sold 2013		Sold 2012	
Property Type Summary	Units	Units	% Diff	Units	% Diff
Condominiums	118	83	30%		
PUD's-Free Standing Condos	40	21	48%		
Single Family Residences	154	87	44%		
Investment Properties	3	1	0%		