

Soli Real Estate

Market Data Retrieval-July 2013

Property Type Summary	July 2013			July 2012		
	Active	Escrow	Sold	Active	Escrow	Sold
Condominiums	80	28	18	128	37	18
PUD's-Free Standing Condos	26	11	7	45	11	2
Single Family Residences	173	30	19	194	29	19
Investment Properties	1	1	2	4	1	0

Property Type Summary	% Difference 2013-2012		
	Active	Escrow	Sold
Condominiums	-60%	-32%	0%
PUD's-Free Standing Condos	-73%	0%	71%
Single Family Residences	-12%	3%	0%
Investment Properties	-300%	0%	100%

Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
8	3	Under 400K	16	6	1	39	7
11	4	\$400-600K	3	11	0	20	2
3	8	\$600K-\$1 Million	4	1	0	14	14
0	1	Over \$1 Million	5	0	0	7	7
22	16	Totals	28	18	1	Average	7

PUD's-Freestanding Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
2	0	Under \$500K	0	4	0	8	2
3	0	\$500K-\$1 Million	0	2	0	16	8
4	0	Over \$1 Million	0	1	0	5	5
9	0	Totals	0	7	0	Average	5

Single Family Residences

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
1	0	Under \$500K	0	2	0	1	1
11	0	\$500K-\$1 Million	1	10	0	11	1
2	2	\$1-\$1.5 Million	1	2	0	2	1
2	4	\$1.5-\$2 Million	0	1	0	2	2
2	1	\$2-5 Million	1	2	1	2	1
2	0	Over \$5 Million	0	2	0	2	1
20	7	Totals	3	19	1	Average	1

Investment Properties

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	1	Under \$500K	0	2	0	0	0
0	0	\$500K-\$1 Million	1	0	0	1	1
0	0	Over \$1 Million	0	0	0	0	0
0	1	Totals	1	2	0	Average	0

Market Data Percentages-July 2013

July 2013

Property Type Summary	Active	Escrow	Sold
Condominiums	80	28	18
PUD's-Free Standing Condos	26	11	7
Single Family Residences	173	30	19
Investment Properties	1	1	2

June 2012

Active	Escrow	Sold
144	28	10
49	8	4
190	28	16
4	1	0

% Difference July 2013 vs. June 2013

Active	Escrow	Sold
-80%	0%	44%
-88%	27%	43%
-10%	7%	16%
-300%	0%	0%

July 2013

Property Type Summary	Active	Escrow	Sold
Condominiums	80	28	18
PUD's-Free Standing Condos	26	11	7
Single Family Residences	173	30	19
Investment Properties	1	1	2

July 2012

Active	Escrow	Sold
128	37	18
45	11	2
194	29	19
4	1	0

% Difference 2013 vs. 2012

Active	Escrow	Sold
-60%	-32%	0%
-73%	0%	71%
-12%	3%	0%
-300%	0%	0%

Year To Date

Property Type Summary	Sold 2013	Sold 2012	% Diff
Condominiums	100	65	35%
PUD's-Free Standing Condos	30	17	43%
Single Family Residences	130	71	45%
Investment Properties	3	1	0%