

Soli Real Estate

Market Data Retrieval-April 2013

Property Type Summary	April 2013			April 2012		
	Active	Escrow	Sold	Active	Escrow	Sold
Condominiums	72	30	15	126	26	7
PUD's-Free Standing Condos	23	14	3	37	7	2
Single Family Residences	114	28	25	161	31	5
Investment Properties	2	0	0	3	0	0

Property Type Summary	% Difference 2013-2012		
	Active	Escrow	Sold
Condominiums	-75%	13%	53%
PUD's-Free Standing Condos	-61%	50%	33%
Single Family Residences	-41%	-11%	80%
Investment Properties	-50%	0%	100%

Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
4	7	Under 400K	7	8	5	35	4
4	1	\$400-600K	6	4	0	14	4
2	2	\$600K-\$1 Million	0	2	0	13	7
0	1	Over \$1 Million	1	1	0	12	12
10	11	Totals	14	15	5	Average	7

PUD's-Freestanding Condominiums

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
6	0	Under \$500K	3	0	1	7	7
6	0	\$500K-\$1 Million	4	3	0	11	4
1	0	Over \$1 Million	0	0	0	5	5
13	0	Totals	7	3	1	Average	5

Single Family Residences

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
2	0	Under \$500K	1	3	1	1	0
7	8	\$500K-\$1 Million	9	13	1	42	3
6	4	\$1-\$1.5 Million	2	1	1	20	20
2	0	\$1.5-\$2 Million	2	1	0	7	7
5	1	\$2-5 Million	6	4	0	26	7
1	1	Over \$5 Million	1	4	0	19	5
23	14	Totals	21	26	3	Average	7

Investment Properties

New Listings	Price Reductions	Price Point/Band	Pending	Sold	Expired	Active	Absorption Rate
0	0	Under \$500K	0	0	0	1	1
0	0	\$500K-\$1 Million	0	0	0	1	1
0	0	Over \$1 Million	0	0	0	0	0
0	0	Totals	0	0	0	Average	1

Market Data Percentages-April 2013

April 2013

Property Type Summary	Active	Escrow	Sold
Condominiums	72	30	15
PUD's-Free Standing Condos	23	14	3
Single Family Residences	114	28	25
Investment Properties	2	0	0

March 2013

Active	Escrow	Sold
72	30	14
19	10	1
98	37	16
1	0	1

% Difference April 2013 vs. March 2013

Active	Escrow	Sold
0%	0%	7%
17%	29%	67%
14%	-32%	36%
50%	0%	0%

April 2013

Property Type Summary	Active	Escrow	Sold
Condominiums	72	30	15
PUD's-Free Standing Condos	23	14	3
Single Family Residences	114	28	25
Investment Properties	2	0	0

April 2012

Active	Escrow	Sold
126	26	7
37	7	2
161	31	5
3	0	0

% Difference 2013 vs. 2012

Active	Escrow	Sold
-75%	13%	53%
-61%	50%	33%
-41%	-11%	80%
-50%	0%	0%

Year To Date

Property Type Summary	Sold 2013	Sold 2012	% Diff
Condominiums	51	25	51%
PUD's-Free Standing Condos	9	8	11%
Single Family Residences	70	35	50%
Investment Properties	1	1	0%